

Dear ICANN Accredited Registrar,

Each year, the ICANN organization requests your approval of the variable accreditation fees established by the ICANN Board of Directors for the fiscal year. The time to vote is here again and we encourage you to participate to ensure your voice is heard.

The proposed fiscal year 2020 (FY20) variable accreditation fees retain all elements of the fees approved for the previous seven fiscal years. Please refer to the FY20 Budget (pages 33-34) and below for details regarding these fees:

- Variable accreditation fees:
 - The per-transaction fee is USD 0.18 per transaction/year.
 - The variable shared registrar fee is USD 3.42 million per year, divided amongst all registrars, with forgiveness automatically granted to qualified registrars.

A "Yes" vote means that you support the current level of variable accreditation fees established by the ICANN Board of Directors for FY20. If an affirmative vote is achieved (by registrars accounting, in the aggregate, for payment of two-thirds of all registrar-level fees), ICANN org will continue to bill registrars for the same amount of variable accreditation fees as last fiscal year.

A "**No**" vote means that you do not support the current level of variable accreditation fees established by the ICANN Board of Directors for FY20. If an affirmative vote is not achieved, per Section <u>6.3(a)</u> of the Registry Agreement, Registry Operators shall pay these fees to ICANN org and may invoice and collect these fees from registrars.

In the next few hours, you will receive an invitation from a secure online voting platform. The email will be sent from noreply@votenet.com.

Voting closes at 23:59 UTC on 11 October 2019.

Thank you in advance for your continued support.

Sincerely,

Russ Weinstein Senior Director, gTLD Accounts and Services ICANN